



*Our mission is to generate superior returns with low volatility*

**FIRM OVERVIEW**

Harvest Partners, founded in 1981, is an established private investment firm with a 35 year history of investing in middle-market companies. We invest across four industry verticals, backing high quality management teams to build growing businesses.

For 35 years, through several funds with aggregate capital commitments of more than \$5.0 billion, the firm has invested in over 50 companies. Harvest Partners is currently seeking new investment opportunities for its seventh private equity fund, which has committed capital of over \$2.2 billion. The firm is also seeking opportunities for its structured capital fund, which has committed capital of over \$375 million.

**INVESTMENT CRITERIA**

Harvest Partners seeks to invest in good businesses that have high potential to benefit from the firm’s value creation approach. Our Private Equity team focuses on control opportunities and our Structured Capital team focuses on minority investments. We prioritize proprietary or unique opportunities that capitalize on one or more key investment themes.

Key Criteria	<ul style="list-style-type: none"> <li>• Talented management teams</li> <li>• Market leadership position in a large end market</li> <li>• Barriers to entry</li> <li>• Recurring revenue</li> <li>• High free cash flow</li> </ul>
Industries	<ul style="list-style-type: none"> <li>• Business Services &amp; Consumer</li> <li>• Healthcare Services</li> <li>• Industrial Services</li> <li>• Manufacturing &amp; Distribution</li> </ul>
Select Investment Themes	<ul style="list-style-type: none"> <li>• Auto Aftermarket</li> <li>• Building Products</li> <li>• Facilities Management</li> <li>• Financial Services</li> <li>• Food and Beverage</li> <li>• Franchises</li> <li>• Human Capital Management</li> <li>• Insurance Brokerage</li> <li>• Legal and Compliance</li> <li>• Logistics</li> <li>• Maintenance and Repair</li> <li>• Multi-Site Healthcare Providers</li> <li>• Outsourced Services</li> <li>• Packaging</li> <li>• Payor Services</li> <li>• Pharma Services</li> <li>• Specialty Chemicals</li> <li>• Specialty Distribution</li> <li>• Tech-Enabled Business Services</li> <li>• Testing and Measurement</li> <li>• Utility Services</li> </ul>
Target Size	<p>\$100 million - \$1 billion in Revenue</p> <p>\$20 million - \$100 million in EBITDA</p> <p>\$100 million - \$1 billion in Enterprise Value</p>
Transaction Types	<ul style="list-style-type: none"> <li>• Private company recapitalizations and buyouts</li> <li>• Partnering with entrepreneurs to provide capital for expansion</li> <li>• Generational transitions</li> <li>• Public-to-private transactions</li> <li>• Corporate carve-outs</li> <li>• Industry consolidations</li> </ul>

*For more information, please contact Katie Lyndon (katie@harvestpartners.com).*

CURRENT PORTFOLIO COMPANIES

 Advanced Dermatology  
& Cosmetic Surgery

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PREMIUM ICE

 BHI  
energy

 DCA  
Dental Care Alliance

 DTI

 Encanto  
restaurants

 FC<sup>x</sup>  
performance

 GARRETSON  
RESOLUTION GROUP

 GPM  
INVESTMENTS

 GREEN BANK  
BANK SUSTAINABLY

 LAZ  
PARKING

 MHS  
Material Handling Services

 OTG

 PSSI

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 TruckPro

 ValetWaste

 VetCor

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INCORPORATED

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 AXELA Care

 CONTINUUM  
energy

 CSC  
Communications Supply Corporation  
A SUBSIDIARY OF WESTCO DISTRIBUTION, INC.

 Coveright

 CYCLE GEAR  
good stuff for motorbikes.

 Driven Brands

 evenflo.

 Natural  
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